

Delmarva Planned Giving Day
The Commons Bldg. Salisbury University
November 16, 2006

Educational Program

- 9-10 am General Marketing for Non-Profit Organizations.
Nathan Stelter, The Steleter Co. or.
Hot topics In Planned Charitable Giving
Jordan Rosen, CPA, Belfint, Lyons, and Shuman, PA.
- 10-11 am Web marketing for Non-profit Organizations
Nathan Stelter, The Stelter Co.
- 10-Noon Charitable Alternatives in Real Estate Transfers
Howard Layton, CPA, CSEP
- 11-Noon Why the IRS is looking at your Form 990
Jordon Rosen, CPA, Belfint, Lyons & Shuman, Pa.
- 12-12:30 Luncheon

Minutes of the Annual Membership Meeting.

The meeting began at about 12:30.

Attending:

Issue: President's Report

Discussion: President Sam Slabaugh introduced Kathleen Hawkins of Merrill Lynch, who spoke briefly Merrill Lynch's history and reasons for the company's success.

Sam Slabaugh then briefly reviewed DPGC's history. It began in 2002 with 50 members. Its purpose is to help The Community Foundation and Leave A Legacy to carry out their goals, also to try to help smaller non-profits. DPGC makes our community a better place.

Action: Sam presented Award certificates to outgoing members of his 2006 Board: Treasurer Don Foraker, Secretary Eric Johnston, and National Liaison Toby Frey.

Issue: Elections for 2007

The following slate was presented: e, The DPGC had elections for the incoming Board of Directors.

President	Marion Keenan
Vice President	Greg Pearce
Sponsorship	Ray Boyle
Membership	Patrick Rofe
Leave A legacy	Gee Williams
National Liaison	Toby Frey
Programs	Kathleen Hawkins
Treasurer	Sam Slabaugh
Secretary	Eric Johnson

Action: Toby Frye moved and Hugh Leahy seconded a motion to approve the slate of officers and directors for 2007. Passed.

Issue: 2007 President's comments

Discussion: Marion reviewed her involvement with the organization, including her work in Leave A Legacy. She noted goals for 2007, to include: having many more charities attend educational

programs, to work on Leave A Legacy, and to provide more opportunity for financial planner and charity representative interaction. Additionally, she hopes for more aggressive marketing of the excellent programs DPGC has to offer.

Issue: Educational Program, continued.

Discussion: Marion introduced Keynote Speaker Charles "Chick" Allen, President of Allen Family Foods. Mr. Allen spoke of the importance of philanthropy in his life. He stated that many people want to give something they just do not know how or what to give. Awareness is a key factor needed for the potential donor. He stated that some options could be:

- 1) Immediate giving (ie: end of each year)
- 2) Giving to the Community Foundation.
- 3) Donor Advised Funds
- 4) Community Foundation "grants committee".

Mr. Allen answered questions.

The meeting adjourned at about 1:30

Next meeting: January 18, 2007 in Easton.